Your Guide To Easy Referencing

C&FM INDEX

Volume 88 • 1986

Title	Issue	Page

Columns & Departments

ABCE NEWS

Adams, Richard J. Jr.	4/86	7
Armstrong, Robert L.	12/86	9
Baum, William F.	1/86	8
Berberet, Clem V.	10/86	8
Belk, Lowell W.	12/86	9
Blackmor, Berniedean	5/86	8
Bolduc, Ronald R.	10/86	8
Bost, Linda S.	12/86	9
Brown, Carl L.	1/86	8
Boucher, Charles E.	6/86	7
Casey, William L.	12/86	10
Clark, Jack	5/86	8
Crosland, Maxine	10/86	7
Currie, J. Roger	2/86	7
Davis, Norman T.	12/86	9
Estes, Joseph G.	11/86	7
Farrar, Catherine L.	6/86	7
Fulton, Dan L.	2/86	7
Grady, Thomas W.	10/86	7
Grund Jr., Carl	11/86	7
Hahn Jr., Stanley R.	10/86	7
Holley, G. Fletcher	2/86	7
Jennings, Deborah O	11/86	7
Katt, Erwin H.	12/86	9
Kean, Robert T.	10/86	7
Kostiz, Simon G	10/86	8
Landes, Paul H. Jr.	6/86	7
Langley, Bill W.	12/86	10
Lewis, Donald A.	11/86	7
Martin, William Robert	4/86	7
Martinez, John O.	11/86	7
May, Ivadene	12/86	9
McMaken, Carl K.	6/86	7
Metzler, Betty J.	10/86	7
Newman, John C.	12/86	9
Payne, David	3/86	7
Pickard, James E.	10/86	8
Quadrini, Richard A.	6/86	7
Raichle, Robert P.	10/86	7
Reed, Timothy L.	2/86	7
Rombokas, James M.	2/86	7
Rose, Larry E.	3/86	8
Sage, Donald B.	10/86	9
Schaeffer Jr., Harold A.	11/86	7
Shiflet, Debbie	2/86	7
Smawley, Patricia E.	2/86	7
Strickland, Kay	10/86	7
Thompson, Earl W.	12/86	10
Titsworth, Edison L.	10/86	8
Upton, Maxine Lee	6/86	7
Ward, Jesse M.	10/86	8
Zuckerman, Marc A.	10/86	8

ASSOCIATION NEWS

Armstrong Is Upstate N.Y. Credit Exec. Of Year	4/86	7
Bradley Is President Of West Texas Affiliate	12/86	48
Cincinnati Names Dawkins Credit Executive Of Year	9/86	7
CMSAC Names Bradshaw Credit Executive Of Year	11/86	8
Dearhammer New CMCMA President	4/86	7
Dispanet Receives Excellence In Credit Management Award	3/86	7
Houston Honors Eleven New ABCEs	9/86	7
Haynes Is Alabama Credit Executive Of Year	3/86	7
Invoicing Is Topic Of CMCMA Workshop	10/86	37
Kennedy Installed As New Lubbock EVP	1/86	8
Messina Appointed IACM Director	12/86	48
Mignini Receives Certificate	4/86	7
Mignini Receives Certification	12/86	10
NACM Affiliates Publicize Their New Leaders	9/86	9
NACM-Hawaii Discusses Bankruptcy	10/86	37
NACM-Kansas Affiliate Celebrates 83rd Birthday	12/86	48
NACM New England Elects Anderson	3/86	7
NACM-Nebraska/Western Iowa Acquires Sioux City	10/86	37
NACM-North Central Holds Bad Check Seminar	10/86	37
NACM Of Kentucky Awards Scholarships	12/86	48
NACM Of Texas Honors Weimers	9/86	7
NACM-Oregon Establishes Library/ Resource Center	12/86	48
New England Honors Ordway	10/86	10
New England Association Presents Awards	12/86	48
New Orleans NIC Elects Officers	4/86	7
North Central Holds Prospect Night	1/86	8
Northern-Central California Holds Several Seminars	10/86	38
Omaha Forms Past Presidents Council	1/86	8
Pittsburgh Club Director Retires	10/86	37
Quinton Is New York 'Best Seller' Again	10/86	37
Redlich Recognized By Western Pennsylvania	9/86	7
Seattle Names McGregor Credit Executive Of Year	3/86	7
Southern Tier Association Names Officers	12/86	48
Uffer Named Rhode Island Credit Executive Of The Year	10/86	37
Upstate New York Continues Course Sessions	1/86	8

BOOTING UP

Mainframe Credit-A/R Software In The Soft Marketplace	3/86	38
Why Credit Executives Must Be Computer Literate	9/86	30

CONTINUING EDUCATION

Eastern Credit Conference To Be Held In September	9/86	7
Houston To Host All-South Credit Conference	9/86	7
New York Institute Of Credit Elects President, Officers	9/86	7

CONVENTION NEWS

ABCEs Urged To Spur Applicants	7-8/86	15
APCA, Alumni Awards Announced At CRF's GSCFM Alumni Breakfast	7-8/86	12
Buchwald And Bennett To Appear At 90th Credit Congress	2/86	8
"Buck" Rodgers Is Industry Day Speaker	1/86	7
Certificates Presented To Outgoing Officers And Directors	7-8/86	10
Convention Sessions Planned To Improve On-The-Job Performance	1/86	7
Credit Renaissance '86 Rapidly Approaching	5/86	7
Drug Group Names Credit Exec. Of The Year	7-8/86	13
Educational Initiatives Lead To Broader Responsibilities	7-8/86	14
Effective Tax Strategies Seminar Announced	12/86	10
Exposition To Enhance Experience	12/86	10
FCIB Programs Cover International Credit, Insurance, Risks And Trade; Iota Visits Argentina And Rio	7-8/86	15
Growing Locals Honored At Membership Awards Luncheon	7-8/86	11

C&FM 1986 INDEX

Title	Issue	Page
NACM 91st Convention To Be Held In Anaheim; Hotel Rates Are Announced	10/86	9
NACM Fraud Prevention Department Recognizes Outstanding Service	7-8/86	11
NACM President Williams Sees Challenging Future Ahead	7-8/86	7
New NACM Leaders: Achievement, Service And Advice	7-8/86	8
New President-Elect Clark Looks To Continue Progress	7-8/86	7
Presentation Of National Credit Executive Of Year Awards	7-8/86	12
Republic Airlines Revises Airfare Downwards	2/86	8
Teclaw Installed As Chairman, Bagley Steps Down Amid 'Honor, Privilege And Pleasure'	7-8/86	13
Thirty-Four Industry Groups To Meet At Credit Renaissance	4/86	7
CREDIT WOMEN		
Carolinas Unit Group Formed	6/86	8
Credit Women's Group Organized In Evansville	3/86	8
Eastern Credit Conference To Be Held In Pittsburgh	10/86	38
First NCWEC Chairman Celebrates 95th Birthday	9/86	8
Houston Credit Women Hold Workshop	10/86	38
Kovac Is Cleveland President	10/86	38
North Central Credit Women Celebrate Golden Anniversary	12/86	48
Puget Sound Installs New Officers	12/86	48
Southeast Credit Conference To Be Held In Alabama	3/86	8
Southwest Louisiana Installs Officers	5/86	8
Western New York Celebrates 50th Anniversary	3/86	8
White Is North Alabama Group President	10/86	38
DISCUSSION CORNER		
A Problem For You: Who Swallows The Poison Pill?	1/86	33
A Question For Bankers, Too: Is It A Gift Or A Bribe?	3/86	35
Credit Management Specialty: No Such Thing!	5/86	27
What Genes To Choose In Cloning A Credit Manager	4/86	30
Where Does Leverage Leave The Short-Term Creditor?	2/86	35
EDITORIAL		
The Legislative Crossroads Of Business Credit	4/86	5
EDUCATIONAL LEADERSHIP		
New Directions And New Ideas: Keeping Ahead With You In Mind	3/86	37
NIC Has Plans For Your Future	1/86	36
Year 2000 Will Bring Weighty Emphasis On Adult Learners	12/86	46
FINANCIAL SURVIVAL		
The Best Kept Secret On Wall Street	11/86	10
INT'L CREDIT BRIEFS		
Clarifying Payment Terms And Methods	10/86	38
How To Evaluate Country Risk	6/86	27
How To Evaluate Customer Risk	2/86	38
Letter Of Credit: Its Proper Use, The	11/86	12
KEEPING INFORMED		
Prompt Pay Amendments Introduced	10/86	38
Prompt Pay Update	1/86	8
Senate Begins Examination Of Farm Bankruptcy Bill	4/86	8
LEGALLY SPEAKING		
Bargaining Agreements: Balancing The Equities: 1	3/86	36
Bargaining Agreements: Balancing The Equities: 2	5/86	29
Exceptions To Preferential Avoidance	11/86	9
Insolvency: Bankruptcy Or Equity Test	9/86	29
Insolvency: Searching For Definitions	10/86	11
Involuntary Petition, The: Petitioning Creditors: II	1/86	34
Marshaling Of Assets: Part I: Creating A Common Debtor	6/86	29
Marshaling Of Assets: Part 2: Creating The Common Debtor	7-8/86	29
Preferences: Who Gets Recovery?	2/86	36
Preferential Avoidance And Ordinary Course Of Business	12/86	45
LETTERS		
Accounts Recivable And Liquidation, from John W. Kiefer	12/86	6
Acquisition Poses Credit Problem, from G. Maharaj	7-8/86	5
Annual Legislative Conference Deserves More Coverage, from Jerry Mundy	7-8/86	5
A Note From The Editor	10/86	5
A Note From The Editor	11/86	6
A Note From The Editor: Top Credit Exec Debate	12/86	6
Answers To Acquisition Problem, from Thomas F. Gallagher, ABCE	11/86	6
Answers To Acquisition Problem, from David D. McKirdy	11/86	6
Answers To Acquisition Problem, from Don R. Scholl, ABCE	11/86	6
Answers To Acquisition Problem, from George R. Taylor	11/86	6
Bankruptcy Code And Insolvency, from J. William Weilemann	10/86	5
Delegate Thanks Director For Great Convention, from Thomas J. Kenny	9/86	28
Don Lewis Defines 'Showtime' Activities	9/86	5
Export Terms Of Sale Raises Questions, from Millie Ogg	4/86	6
Extend Treaty Provisions	1/86	6
Information Exchange: A Credit Professional's View, from Irvin D. Shostak	7-8/86	5
In Praise Of 'Unknown Profession,' from Charlotte Allen	11/86	6
In Praise Of 'Unknown Profession,' from Edward G. Roberts	11/86	6
In Praise Of 'Unknown Profession,' from Donna D. Taylor	11/86	6
James Stokes Outlines The 'Ongoing Challenge' Of The Credit Profession	9/86	5
Katt Encourages Kirkpatrick To Obtain ABCE	9/86	28
Kirkpatrick Replies Promote The 'Unsung'	9/86	28
More Comments On The Credit Profession, from Phone M. Kyi	12/86	6
More Information On Purchase Money Security Interest, from Dolly Conley	4/86	6
More Information On Purchase Money Security Interest, from Allen J. Fagel	4/86	6
National Credit Executive Award Criteria Criticized, from Jim Kirkpatrick	9/86	5
Outline For Order Is Overly Skeptical, from Matthew D. Napora	5/86	6
Outline Showed Professional Approach, from George Fedora	7-8/86	5
Query: Do Creditors Check For Debtors' Real Estate Holdings When A Suit Is Filed	10/86	5
The Author Replys from Karen Gross	10/86	6
Top Credit Executive Debate, from A.D. Roberts, ABCE	12/86	6
Top Credit Executive Debate, from George R. Taylor	12/86	6
Top Credit Executive Debate, from Terri Glasner	12/86	6
Top Credit Executive Debate, from Charles H. Hoffman, ABCE	12/86	6
Top Credit Executive Debate, from K.H. Austin, CCCE	12/86	6
Top Credit Executive Debate, from Jodi N. Campbell	12/86	6
Top Credit Executive Debate, from V. Dennis Lorenzen	12/86	6
Top Credit Executive Debate, from Joseph M. Jackson	12/86	6
Top Credit Executive Debate, from David H. King	12/86	6
Top Credit Executive Debate, from Don Bernard	12/86	6
Top Credit Executive Debate, from K. Diane C. Bradley	12/86	6
Top Credit Executive Debate, from Lowell Edmonson	12/86	6
With A Touch Of Humor Erwin Katt 'Shows His Hand'	9/86	5

C&FM 1986 INDEX

Title	Issue	Page
NATIONAL NEWS		
Advanced Credit Studies Announced By CRF	2/86	10
Bateman Receives Certification	10/86	10
'Bud' Haider, Former Convention Director, Dies	9/86	8
Business Credit Grantors See Problems Ahead	1/86	7
C. William Bruder, Past NACM President, Dies	6/86	7
Degree Program Announced In Credit Administration	10/86	9
Drug Group Honors Nelson Rabone	11/86	7
Edgar Wins Final Prize In 1985-1986 Membership Year	6/86	8
European Countries Lead FCIB Country Credit Survey	10/86	9
FCIB Meets In Australia And Hong Kong	10/86	9
FCIB's 115th Survey Shows Japan Again Leading	5/86	7
FCIB To Hold Two Asia Meetings	6/86	8
Five NACM Member Companies Receive Small Business Awards	9/86	8
Fraud Conference Forges Alliance	4/86	8
Grand Prizes Announced In 85-86 Membership Campaign	2/86	8
Hawaii Pacific College Joins NIC Network	9/86	8
Leisure And Aviation Groups To Meet In March	3/86	7
Local Growth Is A National Gain Membership Campaign Announced	11/86	7
Margotta To Address Dental Group	9/86	8
National Construction Group To Meet In February	1/86	8
National Construction Group To Meet In October	10/86	10
National Leisure Group Meets	10/86	10
NIC Announces Leadership Institute, Workshops	10/86	10
NIC Announces Spring Workshop Dates	4/86	7
NIC Schedules June Workshops	6/86	8
NIC Schedules Sessions At Credit Congress	5/86	7
Nominees Sought For Third Annual Credit Executive Award	11/86	8
Olson Wins Third 1985-86 Membership Drive Prize	3/86	7
O'Neal Takes Early Retirement	5/86	7
Scofield Wins 1985-1986 Membership Drive Prize	4/86	8
Specialty Metal Manufacturers Elect Fedora As Chairman	6/86	8
Steel Mill Group Organized By St. Louis Association	2/86	10
Sweica Wins Membership Campaign Prize	5/86	7
Vallero Wins Second 1985-1986 Membership Drive Prize	2/86	10
Warren Wins First 1985-86 Membership Drive Prize	1/86	7
NEW PRESIDENTS		
Louisiana Association	5/86	7
Lubbock Association	1/86	7
NACM-Central Virginia	10/86	10
NACM Florida Gulf Coast	1/86	7
NACM-Hampton Roads	1/86	7
NACM-North Central	10/86	10
NACM-Rhode Island Southeastern New England	1/86	7
NACM-Spokane	3/86	7
Salt Lake City Association	1/86	7
PRODUCTS & SERVICES		
American Credit Indemnity Offers Credit Counseling	2/86	34
Banking Industry In The Palm Of Your Hand	2/86	34
Big Copier, Small Package	2/86	34
Foreign Affairs	2/86	33
Inexpensive Proportions	2/86	33
New Software Links Apple PCs To HP Printers	2/86	33
White House Small Business Conference Kicks Off	2/86	33
Winning The Power Struggle	2/86	34
PROUD PROFESSION PAGE		
10 Tips For Living	11/86	36
Freedom On The Job	11/86	36
Glossary Of Business Terms	11/86	36
Winner/Loser	11/86	36
WORLD TRADE NOTES		
FCIB Programs Roll Into Detroit	5/86	30
International Credit Executives Group, The	6/86	30
Multilateral Investment Guarantee Agency: Benefits, The	1/86	38
OPIC: This Federal Agency Is Not For Investors Only	10/86	12
Features		
AUTHOR/TITLE		
Abelson, Hal R., Time Management: Avoid On The Job Draining	2/86	12
Ballman, Douglas M., A One-Two Punch	10/86	33
Barkley, Brian, The Amended Bankruptcy Code: A Product Of Conflicting Pressures	5/86	14
Berliner, Robert W., Improving The Crystal Ball	9/86	25
C&FM's First Annual Report On Trends In The Trades	10/86	21
Carton, Margaret F., Credit And The Lockbox Decision	12/86	23
Coker, James L., Translating Balance Sheet To Liquidation Values	9/86	22
Comments: Members From NACM's Top Trades Talk	10/86	22
Crutchfield, Edward E. Jr., Managing For The Long Haul: Interstate Banking And Credit Function	6/86	9
Davis, Charles K. and Dykman, Charlene, Artificial Intelligence: Playing For The Future	5/86	19
Davis, Glenn B., Distressed Inventory And Distressed Debtors	10/86	16
Eichorn, Robert W., A Myriad Of Functions	7-8/86	27
Erlanger, Leon, NACM National Outstanding Credit Executives Of 1986	4/86	9
Erlanger, Leon, DSO Finalists: Profiles Of Winning Credit Executives	2/86	19
Erlanger, Leon, 1986 Credit Congress Pullout Guide	3/86	17
Fagel, Allen J., Rights On Inventory	1/86	27
Ferguson, Daniel M., and Hill, Ned C., EDI/EFT Survey Results	12/86	35
Flinn, Robert F., Mechanics Liens And Payment Bonds	11/86	29
Gaffin, Stanley F., Evaluating Cash Flow: Key To A Successful Small Business LBO	12/86	16
Goodman, Jeffrey S., Future Resistance: Setting Standards For Software Vendors	5/86	17
Grassel, Peter J., Advancing Credit Management: New Opportunities In Today's Environment	7-8/86	16
Gross, Karen, Recent Bankruptcy Developments: Do They Take Away With The Right What They Give With The Left?	5/86	9
Kelley, Anthony Alan, Business Credit Skills: Part 2	1/86	9
Landfair, Luella M., Circle Of Communication: Debtors, The	10/86	18
Lota, Gerd-Peter E., Foreign Trade And The FCIB: Services That Can Help You Tap Rich Markets	6/86	19
Margotta, Maurice H. Jr., Positioning For Promotion: New Directions And Challenges For NACM Continuing Education	4/86	13
McNeil, Jane H., Guiding Credit/Loan Approval: A Comparison Of The Committee System And Individual Lending Authority	6/86	13
Myers, Howard D. and Henderson, James R., A Bankruptcy Lawyer's Dozen	9/86	17
Other Trends In The Trades: Outlooks From Industry Day At The 90th Credit Congress	10/86	26
Peterson, Ronald R. and Steege, Catherine, Trade Creditors Attack The Leveraged Buyout	12/86	20
Ponzio, Peter J., PC Purchase	1/86	25
Prociv, S.J., Three Generations: Evolution Of The Credit Department	3/86	14
Rathbun, Lee A., Links And LANS	1/86	17
Richards, James A., Obtaining Financing In The Multi-Faceted Marketplace	12/86	39
Schuster, Jay R., and Zingheim, Patricia K., Performance Incentive Plans	11/86	14
Shanker, Morris G., The Folly Of Full Settlement Checks	1/86	28
Strand, Phillip G., Outline For Order	2/86	11

C&FM 1986 INDEX

Title	Issue	Page
Szandrowski, Richard A., Electronic Spreadsheet Modeling: The Microcomputer Financial Tool Of The Century	5/86	25
Tinsley, Kenneth M., The Export-Import Bank: A Supplement To Commercial Lenders For U.S. Exporters	6/86	25
Trachtman, Michael G., Dispelling Common Business Law Confusion	9/86	11
Turner, Charles R., Reflexive Responses	10/86	31
Watson, W. Alvin, Credit Management Principles: Test Your Acumen	3/86	9
Zuckerman, Mark A., Defense Of DSO	2/86	29

TITLE/AUTHOR

1986 DSO 100, The	2/86	17
Advancing Credit Management: New Opportunities In Today's Environment, by Peter J. Grassel	7-8/86	16
Amended Bankruptcy Code, The: A Product Of Conflicting Pressures, by Brian Barkley	5/86	14
Artificial Intelligence: Playing For The Future, by Charles K. Davis and Charlene A. Dykman	5/86	19
Bankruptcy Lawyer's Dozen, A, by Howard D. Myers and James R. Henderson	9/86	17
Business Credit Skills, by Anthony Alan Kelley	1/86	9
C&FM's First Annual Report On Trends In The Trades	10/86	21
Circle Of Communication, The, by Luella M. Landfair	10/86	18
Comments: Members From NACM's Top Trades Talk	10/86	22
Credit And The Lockbox Decision, by Margaret F. Carton	12/86	23
Credit Congress Pullout Guide, by Leon Erlanger	3/86	17
Credit Management Principles: Test Your Acumen, by Alvin Watson	3/86	9
Defense Of DSO, by Marc A. Zuckerman	2/86	29
Dispelling Common Business Law Confusion, by Michael G. Trachtman	9/86	11
Distressed Inventory And Distressed Debtors, by Glenn B. Davis	10/86	16
DSO Finalists: Profiles Of Winning Credit Executives, by Leon Erlanger	2/86	19
EDI/EFT Survey Results, by Daniel M. Ferguson and Ned C. Hill	12/86	35
Electronic Spreadsheet Modeling: The Microcomputer Financial Tool Of The Century, by Richard A. Szandrowski	5/86	25
Evaluating Cash Flow: Key To A Successful Small Business LBO, by Stanley R. Gaffin	12/86	16
Export-Import Bank, The: A Supplement To Commercial Lenders For U.S. Exporters, by Kenneth M. Tinsley	6/86	25
Folly Of Full Settlement Checks, The, by Morris G. Shanker	1/86	28
Foreign Trade And The FCIB: Services That Can Help You Tap Rich Markets, by Gerd-Peter E. Lota	6/86	19
Future Resistance: Setting Standards For Software Vendors, by Jeffrey S. Goodman	5/86	17
Guiding Credit/Loan Approval: A Comparison Of The Committee System And Individual Lending Authority, by Jane H. McNeil	6/86	13
Improving The Crystal Ball, by Robert W. Berliner	9/86	25
Links and LANS, by Lee A. Rathbun	1/86	17
Managing For The Long Haul: Interstate Banking And The Credit Function, by Edward E. Crutchfield Jr.	6/86	9
Mechanics Liens And Payment Bonds, by Robert F. Flinn	11/86	29
Myriad Of Functions, A, by Robert W. Eichorn	7-8/86	27
Obtaining Financing In The Multi-Faceted Marketplace, by James A. Richards	12/86	39
One-Two Punch, A, by M. Douglas Ballman, ABCE	10/86	33
Other Trends In The Trades: Outlooks From Industry Day At The 90th Credit Congress	10/86	26
Outline For Order, by Phillip G. Strand	2/86	11
Outstanding Credit Executives Of 1986, by Leon Erlanger	4/86	9
PC Purchase, by Peter J. Ponzio	1/86	25
Performance Incentive Plans, by Jay R. Schuster and Patricia K. Zingheim	1½6	14
Positioning For Promotion: New Directions And Challenges For NACM Continuing Education, by Maurice H. Margotta Jr.	4/86	13
Recent Bankruptcy Developments: Do They Take Away With The Right What They Give With The Left?, by Karen Gross	5/86	9
Reflexive Responses, by Charles R. Turner	10/86	31
Regrets And Resolutions Of James L. Herron	11/86	27
Rights On Inventory, by Allen J. Fagel	1/86	27
Spirit Of Success, The, Regrets And Resolutions Of 1986	11/86	25
Three Generations: Evolution Of The Credit Department, by S.J. Prociv	3/86	14
Time Management: Avoid On The Job Draining, by Hal R. Abelson	2/86	12
Trade Creditors Attack The Leveraged Buyout, by Ronald R. Peterson and Catherine Steege	12/86	20
Translating The Balance Sheet To Liquidation Values, by James L. Coker	9/86	22

SIDEBARS

"B" Aware: Equal Credit Opportunity Act – 1976; Regulation 'B'– Effective March 23, 1977	11/86	23
Businesses Overlooking Export Opportunities	6/86	26
Coping With Global Credit Conditions, by William G. Rudolph	6/86	22
CRF Conference Promotes Information Advantage, by Vivian S.M. Louie	12/86	42
FCIB's Past Management And History	6/86	20
How To Reduce Customer Claims And Deductions, by Robert Wilson	1/86	30
LBOS: Everybody's A Winner–Almost, by Edmund G. Freiermuth	12/86	19
NACM's Top 10 Industries: Full SIC Code Breakdown	10/86	24
NIC Network, The	4/86	16
To Your Credit: A Factoring Credit Professional's Retrospective, by Russell J. Hart	12/86	41
Why Corporations Should Belong To The FCIB, by Edward G. Roberts	6/86	24

BUSINESS CLOSEUP

Morena, James	11/86	32
Patrizio, Elizabeth	9/86	19
Prebil, Robert A. (with Rutkowski, Robert T.)	12/86	33

INTERVIEWS

Dyer, Shirley	1/86	22
Ferguson, Daniel M.	12/86	28
Glaus Jr., O.D.	4/86	19
Herron, James L.	11/86	27
Hill, Ned C.	12/86	28
Imlay, John P.	5/86	22
Plunkett, Doyle	6/86	17
F.G. "Buck" Rogers	3/86	25

SPECIAL SECTIONS

A Renaissance Spirit of Leadership	7-8/86	19
C&FM Letters of C-R-E-D-I-T Ratings	7-8/86	23
Education To Take Home: A Buffet of Breakout Sessions	7-8/86	22
Industry Day Committees	3/86	29
Industry Day Preliminary Programs	4/86	23
NACM Committee on Nominations	4/85	6
Proposed Bylaw Amendments	3/86	34
Proposed Bylaw Amendments	4/86	28
Special NACM Update: Fair Credit Reporting	11/86	19
Statement of Clyde Williams, President NACM, on H.R. 1575 Amending Equal Credit Opportunity Act	11/86	20
U.S. Postal Statement of Ownership, Management and Circulation	12/86	54

C&FM Magazine